



Company Presentation
May 2024

Key Facts

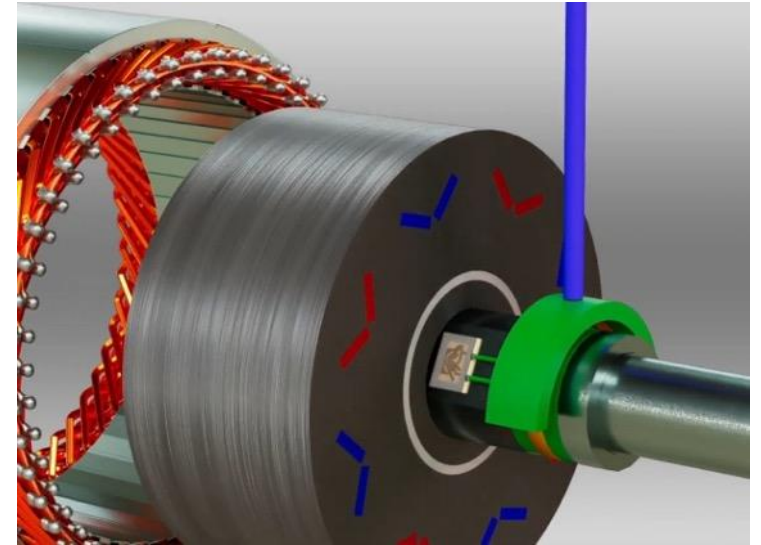
- Founded 1991, Listed on AIM 1999, >£30m invested in technology, >50 granted patents

2 Business Divisions:

1. SAWsense, develop, manufacture and license advanced Surface Acoustic Wave (SAW) sensor technology. Customers include GE Aerospace, McLaren Applied and several other major Tier 1 customers
2. Translogik, wireless tyre inspection solutions, to leading tyre manufacturers, dealers and fleet operators. Customers include Bridgestone, Continental, Goodyear and others

Underpinned by strong Residual Royalty Income

- iTrack business unit sold to Bridgestone in 2020
- Secure licence revenues until 2030



Smart, Connected Tyre Inspection and Data Management

- Tread depth
- Tyre pressure
- RFID tyre tag data
- RF TPMS sensor



Local App



Cloud Software



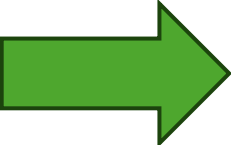
Bluetooth Data Transfer



1. Build with existing customers, expand sales in their global organisations.
2. New direct sales channels to tyre manufacturers, service centres and fleet operators.
3. New distribution partnerships with territory distributors and niche software developers.



Measures Strain & Temperature in Places Other Sensors Can't





Aerospace

Build on running projects with GE Aerospace on T901, HEAT and RISE, Airbus LANDone and Confidential Tier 1 aerospace clients. Deliver development programs and moving into scale-up production & supply.



Motorsport

Working under JCA partnership with McLaren Applied.
Currently C. 100 shaft sensor systems per year in house at TRT. Grow this to >500 units PA



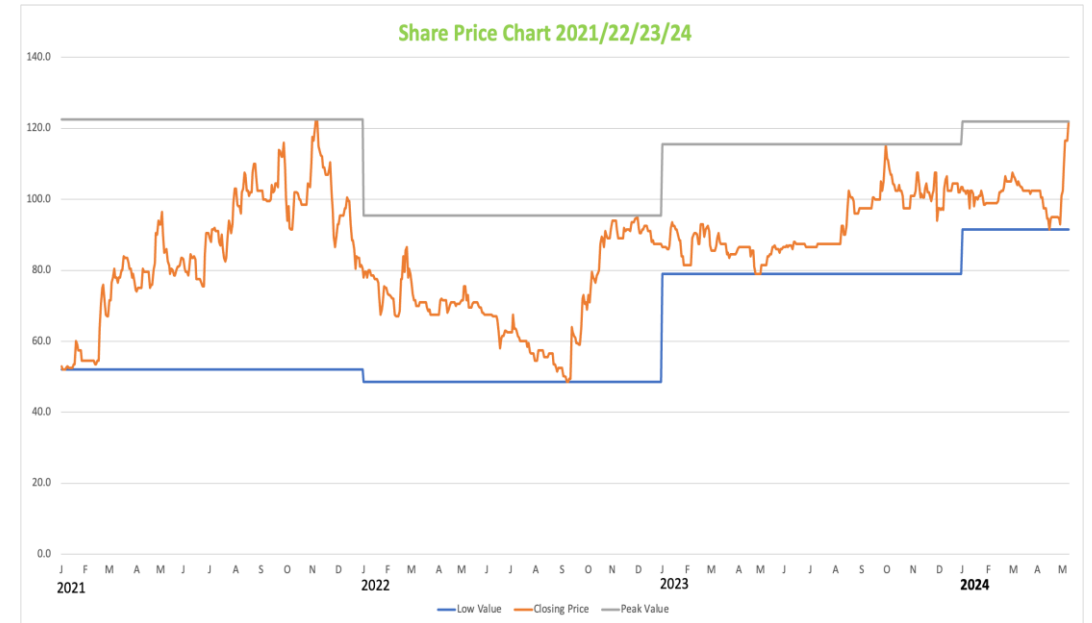
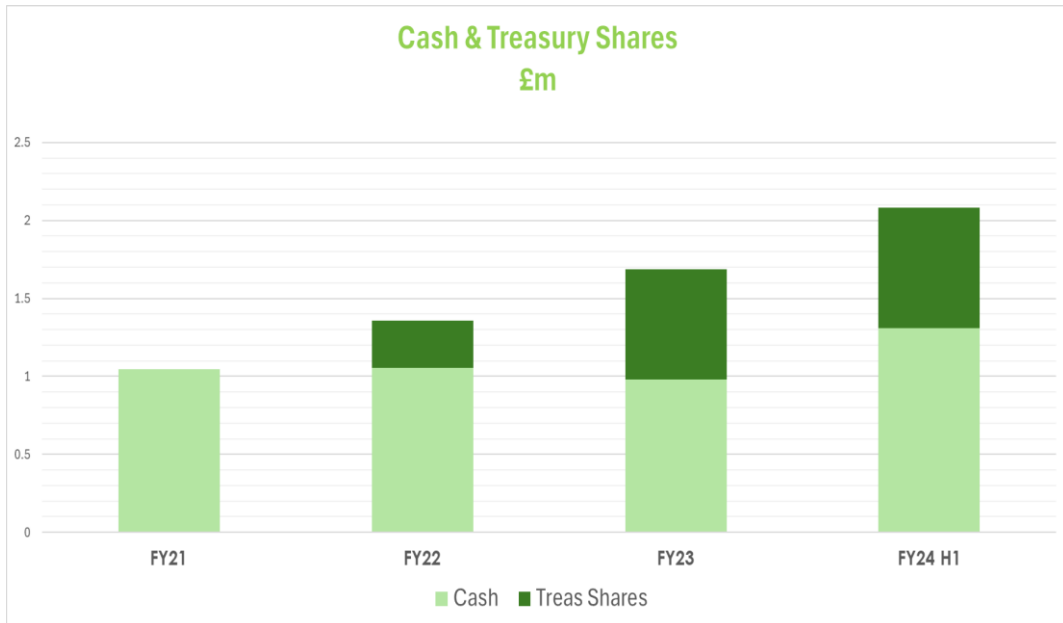
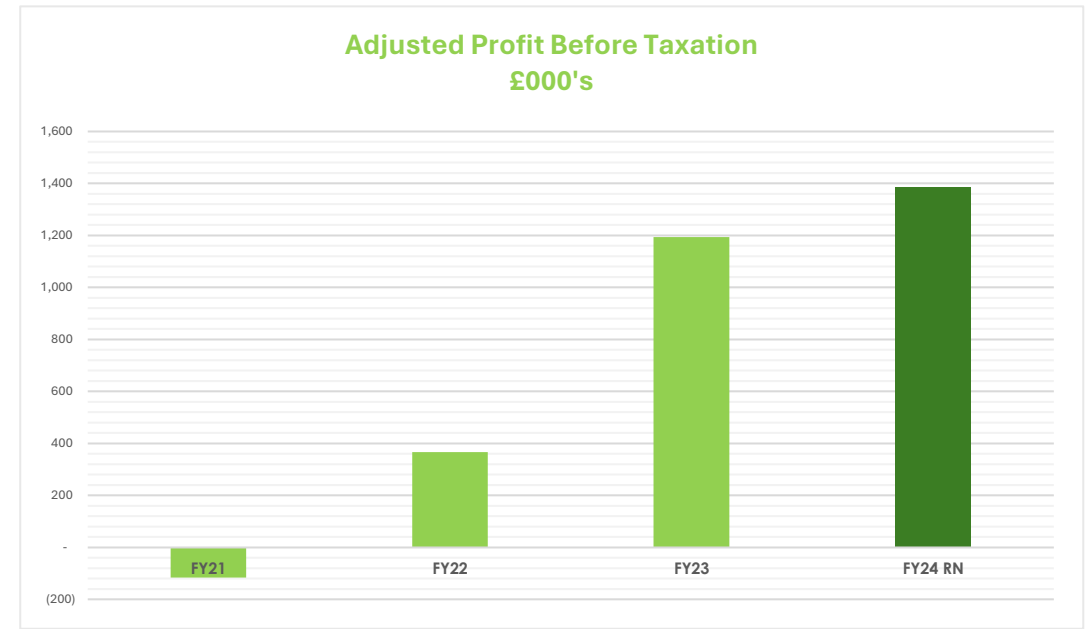
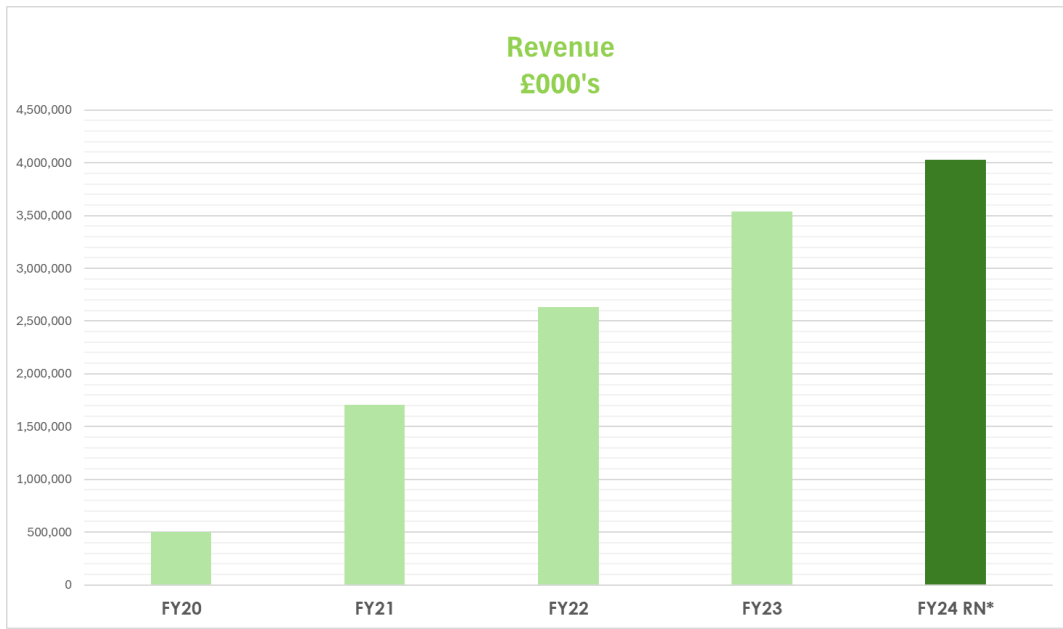
Robotics & Industrial Machinery

Engaged with a leading Tier 1 supplier of actuation systems and a leading specialist robotics manufacturer. Deliver development and manufacturing prototype volumes. Move to high volume production supply >10k units PA

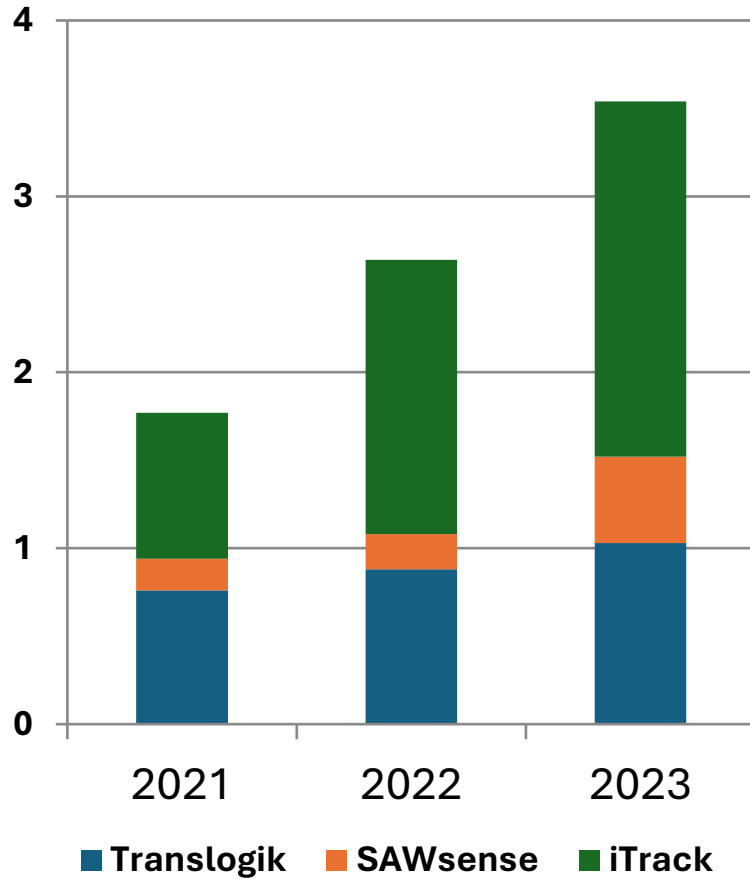


Electric Motors & Drive Systems

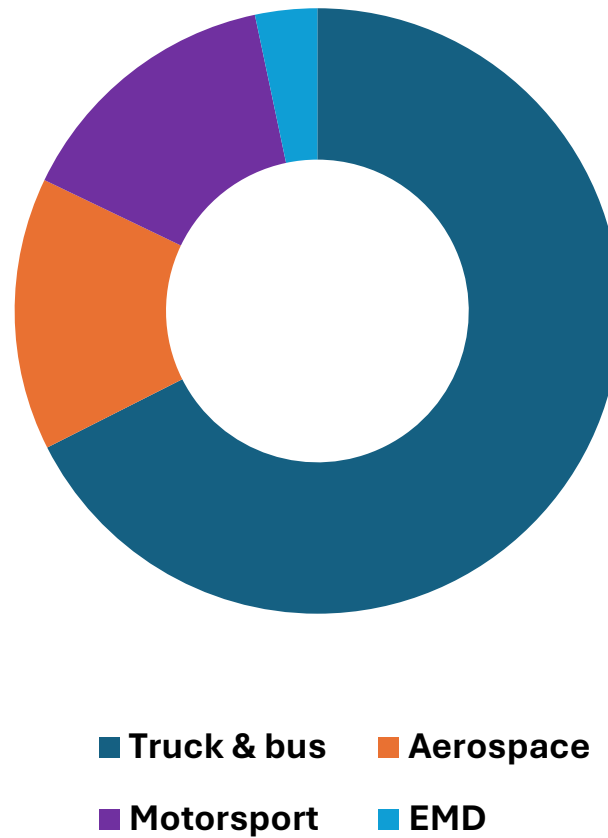
Engaged with several leading OEM's and Tier 1's, developing motor torque and rotor temperature measurement systems. Deliver development programs and move to high volume component supply >100k units PA



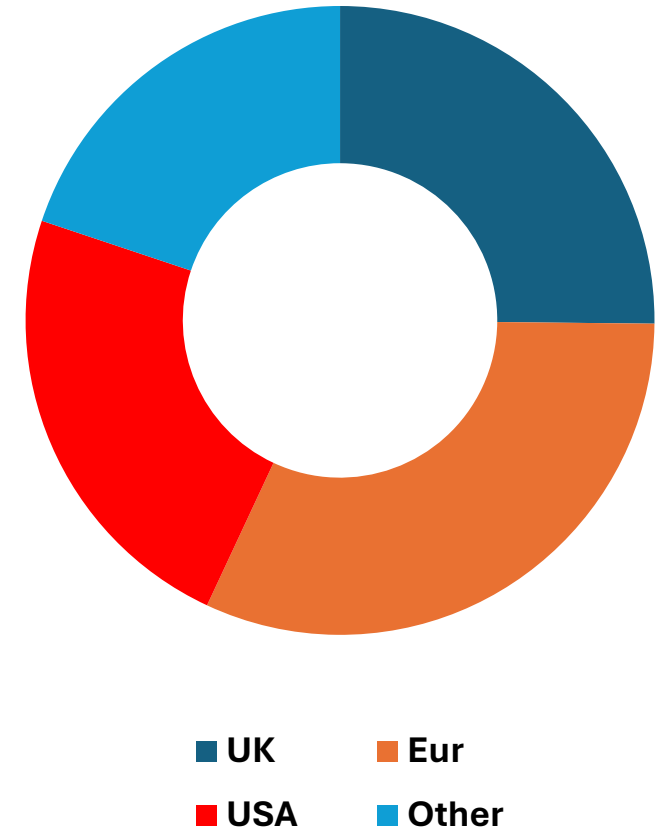
Revenue by activity (£m)



Revenue* by sector



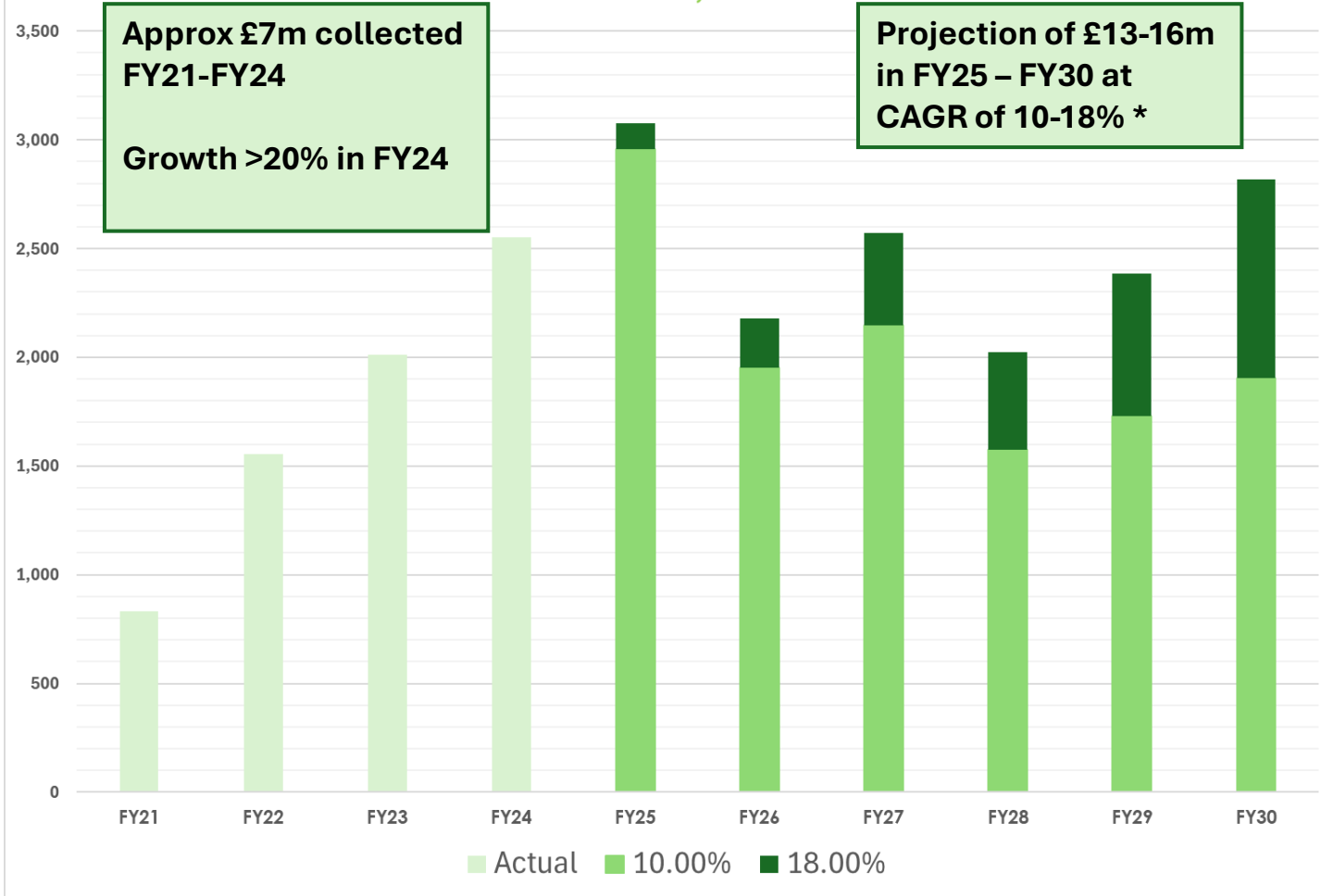
Revenue* by Region



Revenue* denotes FY23 excluding iTrack royalty income



iTrack Royalty Income Actual & Projected £000,s



Fourfold increase in installations since 2020

Unit rate reduces to 60% (June 2025), then 40% (June 2027), offset by volume growth

Expires in 2030

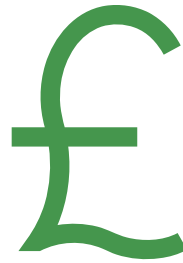
*Projections not a forecast

	Historic 2020-2023	Mid Term 2023-2028	Long Term Beyond 2028
Bridgestone iTrack Royalty	Annual step changes Main driver of top-line growth	CAGR in volume of c.15% Unit rate reduction in June 2025 Likely to revert to c.2023 level	Growth rate slows Unit rate reduction June 2028 Expires June 2030
Translogik	CAGR c. 15% pa	Annual step changes Main driver of top-line growth Launch new products and services Move to recurring revenue model	Strong ongoing growth potential Total addressable market >US\$25m pa
SAWsense	Technical & commercial evaluation	Deliver application projects with strategic customers in target market sectors Growing pipeline of sustainable long term partnerships	Annual step changes Main driver of top-line growth
Overall Company	CAGR c. 40% pa (from low base)	TL & SAW become breakeven including all group costs. iTrack becomes profit	TL & SAW drive continued growth and profitability beyond end of iTrack

Mid & Long-Term Business Goals



2 exciting high growth potential
business divisions



Strong balance sheet and cash
generation. Underpinning royalty
income until 2030



Investing carefully to scale up the
business to meet clear market
demand

Website: <https://www.transense.com>

YouTube: <https://www.youtube.com/@transense>